

## Design of Wright Around the World Spring Issue

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BIOMIMETIC

THE  
PRODUCT

**Agavecent**® was developed as a natural way to relieve chronic and acute pain. It is made from a natural source and is safe for use in children, pregnant women, and nursing mothers. It is also safe for use in people with kidney, liver, and heart disease. It is also safe for use in people with diabetes, high blood pressure, and other chronic conditions. It is also safe for use in people with asthma, allergies, and other respiratory conditions. It is also safe for use in people with depression, anxiety, and other mental health conditions. It is also safe for use in people with cancer, HIV/AIDS, and other serious illnesses. It is also safe for use in people with chronic pain, including back pain, neck pain, and joint pain. It is also safe for use in people with acute pain, including headache, toothache, and menstrual pain. It is also safe for use in people with chronic conditions, including arthritis, osteoarthritis, and rheumatoid arthritis. It is also safe for use in people with acute conditions, including flu, cold, and sore throat. It is also safe for use in people with chronic conditions, including chronic pain, chronic fatigue, and chronic illness. It is also safe for use in people with acute conditions, including acute pain, acute inflammation, and acute infection. It is also safe for use in people with chronic conditions, including chronic pain, chronic inflammation, and chronic infection. It is also safe for use in people with acute conditions, including acute pain, acute inflammation, and acute infection.



Agavecent is a natural pain reliever made from the leaves of the Agave plant. It is safe for use in children, pregnant women, and nursing mothers. It is also safe for use in people with kidney, liver, and heart disease. It is also safe for use in people with diabetes, high blood pressure, and other chronic conditions. It is also safe for use in people with asthma, allergies, and other respiratory conditions. It is also safe for use in people with depression, anxiety, and other mental health conditions. It is also safe for use in people with cancer, HIV/AIDS, and other serious illnesses. It is also safe for use in people with chronic pain, including back pain, neck pain, and joint pain. It is also safe for use in people with acute pain, including headache, toothache, and menstrual pain. It is also safe for use in people with chronic conditions, including arthritis, osteoarthritis, and rheumatoid arthritis. It is also safe for use in people with acute conditions, including flu, cold, and sore throat. It is also safe for use in people with chronic conditions, including chronic pain, chronic fatigue, and chronic illness. It is also safe for use in people with acute conditions, including acute pain, acute inflammation, and acute infection. It is also safe for use in people with chronic conditions, including chronic pain, chronic inflammation, and chronic infection. It is also safe for use in people with acute conditions, including acute pain, acute inflammation, and acute infection.



BIOGRAPHY

**WILLIAM L. GRIFFIN** has been president of BioMimetic since its formation in March 2003. Prior to 2003, he was president of Global Corporation at World Inc. in 2005, with responsibility for sales, marketing, supply chain and logistics, manufacturing, operations, government and regulatory affairs. He was also president of Global Corporation from 2000 to 2003, with responsibility for sales, marketing, supply chain and logistics, manufacturing, operations, government and regulatory affairs. He was also president of Global Corporation from 2000 to 2003, with responsibility for sales, marketing, supply chain and logistics, manufacturing, operations, government and regulatory affairs.

Mr. Griffin began his career in medical devices with Becton Dickinson where he was responsible for sales, marketing, supply chain and logistics, manufacturing, operations, government and regulatory affairs. He was also president of Global Corporation from 2000 to 2003, with responsibility for sales, marketing, supply chain and logistics, manufacturing, operations, government and regulatory affairs. He was also president of Global Corporation from 2000 to 2003, with responsibility for sales, marketing, supply chain and logistics, manufacturing, operations, government and regulatory affairs.

**Bill Griffin**  
SVP General Manager  
BioMimetic

**ON A:**  
BioMimetic's location, the West job after college, Cost accounting at a construction

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WRIGHT WORKS



NOT YOUR EVERYDAY  
SNAKE BLOOD

**S**NAKE BLOOD HAS LONG BEEN USED IN EASTERN ASIA for supposed medicinal and health benefits. While medical experts say there is no evidence that snake blood will cure ailments or increase energy, there is evidence that it can help sales at Wright.



ENTREPRENEUR | WRIGHT WORKS | 115

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# WRIGHT Now

VOL 1 / ISSUE 3 / APRIL 2016

## Shared Success

Wright Alignment  
= Shared Success

Introducing  
ORTHOLOC® 3Di  
CROSSCHECK®

Vital Few  
Team Update

Global  
Workday

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## Mission Statement

We focus on  
Extremities and Biologics.

Through our team of passionate  
and dedicated people, we deliver  
innovative, value-added solutions  
improving quality of life for  
patients worldwide.

We are committed to compliance  
and the highest standards of  
ethical conduct.

**WRIGHT**  
FOCUSED EXCELLENCE

We **Want**  
to Hear  
FROM  
**You!**

## WRIGHT Now

Wright Now is published monthly  
for employees of Wright Medical.  
To submit items for publication,  
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# Better When Shared

Everything is better when shared. The April issue of *Wright Now* bears this statement out. We see how the **Wright Alignment Equals Shared Success (pg. 11)** and the impact of **knowledge sharing at our manufacturing facilities (pg. 5)**. We prepare for the global **launch of Workday (pg. 8)** to help us share information internally and we look at how Wright is sharing information outside of our organization through **enhanced surgeon awareness and education (pg. 10)**.

This month's cover image kicks off the focus on sharing. **Scott Bible**, Principal Technical Associate, took the scanning electron micrograph image of freeze-dried decellularized cancellous bone. His talent will be shared with the world as the cover image for the 14th edition of the American Association of Tissue Banks (AATB) Standards. The print and online version of the book is referenced by thousands every day, all over the globe.

The American Association of Tissue Banks (AATB) is a professional, non-profit, scientific and educational organization. It is the only national tissue banking organization in the United States, and its membership totals more than 100 accredited tissue banks with 1,000 individual members. These banks recover tissue from approximately 30,000 donors to distribute about two million allografts annually. Dramatically demonstrating one more way sharing can change our world. 🚩



*Image: Scanning electron micrograph image of freeze-dried decellularized cancellous bone, taken with a Carl Zeiss Sigma FESEM, Magnification 99x. Colorization has been used to accentuate the porous structure of the bone which facilitates cellular and fluid migration conducive to bone regeneration.*



# Know I.T.

## Sales Process of the Future

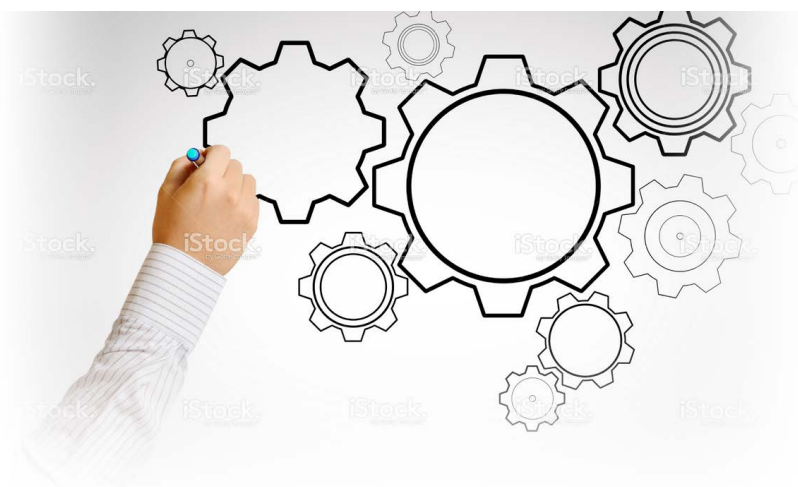
Information Technology, HPMS and Field Operations are partnering to create tools that reduce the time between surgery and receipt of the purchase order in the U.S. – recognizing an \$8 -12 million improvement in cash flow. The team is piloting new technology which allows S1 invoices to be systematically entered, rather than requiring sales representatives to call customer service for manual order entry.

Think Customer  
and Alignment!  
One Team.  
One Direction driving  
simplified solutions.



Several key requirements will be completed prior to U.S. adoption of the S1 Invoice Process including:

- Improvements to the Field Operations Management System (FOMS) to support the S1 process
- Master Data harmonization and processes
- S1 invoice injection into JDE to allow for faster billing
- More consistent, automated billing for freight and expedited shipping
- New process training for Hub and Sales employees



## The Process...Simplified



Surgery occurs



S1 Order entered  
the same day



Accurate,  
digital S1  
document  
available  
immediately upon completion  
of surgery for sales rep  
provision to customer



S1 injects directly  
into JDE System



Customer PO  
received within  
a day of surgery  
and invoiced

# This is What SMART KNOWLEDGE Sharing Looks Like

"Information is not knowledge," is a familiar quote credited to Albert Einstein. Conversely, knowledge is frequently viewed as a rich form of information, it's know-how. But often more important is know-why and the sharing of that knowledge. If you think of this in light of baking a cake, ingredients would be information, knowledge would be the recipe but knowledge sharing is when the expert tells you to grease the pan before baking. It's the know-why resulting in a presentable cake rather than a big mess stuck to the pan. It's knowledge sharing that allows you to improve existing recipes and create new ones. And today, the creation and application of new knowledge is essential for a business to survive and thrive. Increasingly the only sustainable competitive advantage is continuous innovation and the application of new knowledge.



"It is what you learn after you know it all, that counts."

— Kin Hubbard

Having doubled in size with the merger and having locations throughout the world, Wright provides each and every employee the opportunity to benefit from

the practice of knowledge sharing. But the manufacturing facilities in Arlington, TN; Cork, Ireland; and Montbonnot, France have capitalized on this process in a myriad of ways. In fact, if you continued the cake metaphor, you might think they were opening a bakery!



## Swarf = Chip

Arlington employees learned a new term from their Irish counterparts. **Swarf** refers to the pieces that have been cut away during the machining process. In the U.S. these are called **Chips**.



*The first Star sliding head lathe in Ireland which allows screws to be manufactured rather than vended. The system includes a chip conveyor and parts collector. It will be implemented in Arlington within a year and will allow lights out machining.*

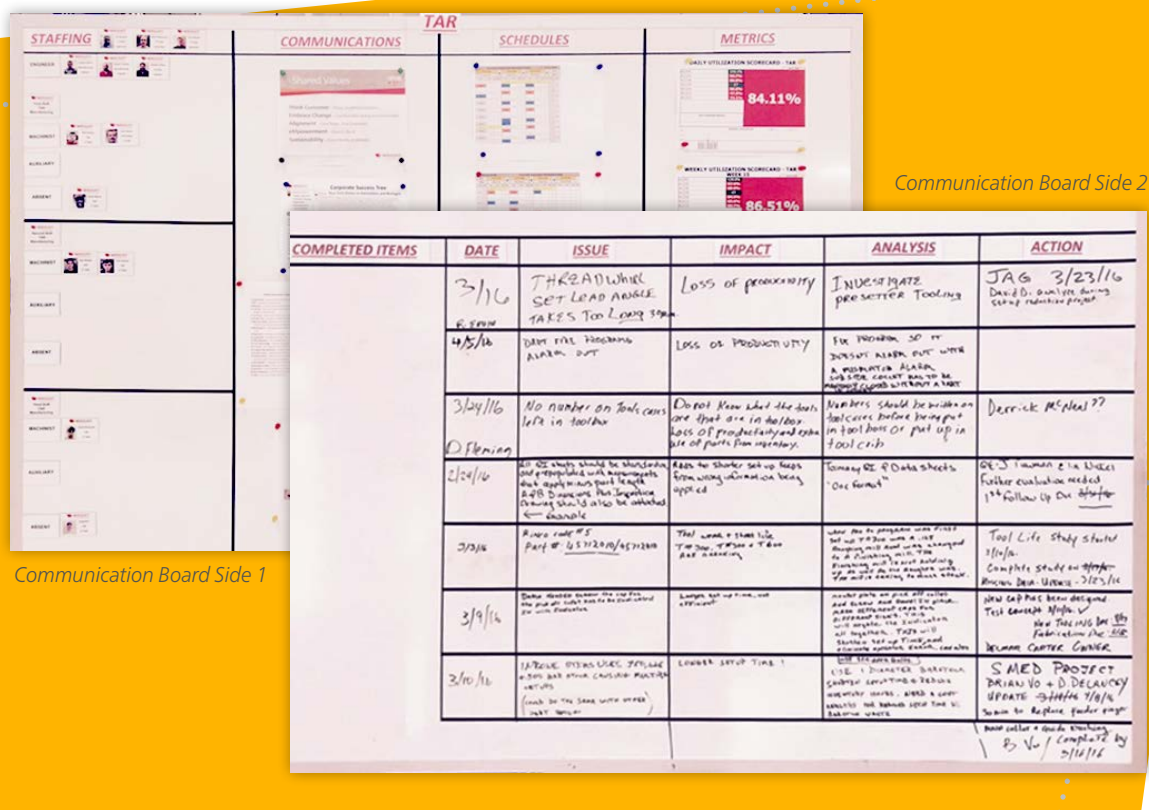


During Q1, representatives from Arlington visited their counterparts across the pond at the Macroon facility in Cork, Ireland to participate in best practice sharing. Advanced manufacturing processes were the focus of conversations in support of the 90% Utilization Job Ticket. Topics included:

- Screw manufacture
- Process capability and validation
- Process monitoring and controls
- Night and weekend 'lights out' unmanned production
- Process failure mode and effect analysis (pFMEA)

Each team walked away with a list of easily deployed quick wins. Implementation of communication boards at the Arlington facility is a good example. Basically large whiteboards, one side posts general communications, machine schedules, area metrics, and staffing information - including employee photos. The other side of the board is reserved for employees to make note of various issues like alignment problems with a machine or a step that might make a process quicker. "We could see where this best practice used in Ireland and France would add value at our facility," said **Scott Bradford**, Sr. Manager Production. He continued, "We track and record the resolution of each issue. Our Arlington employees really latched on to this practice and are excited to watch how quickly each item is addressed."

Knowledge sharing helps an organization meet its business objectives. Knowledge sharing can help everyone do their jobs better. It increases personal development and career progression. And in today's world, knowledge sharing is power. 📌



## LEGEND OF THE Blarney Stone

While in Ireland the team paid a visit to Blarney Castle to kiss the Blarney stone. Legend says when you kiss the Blarney Stone you gain the gift of eloquent speech, or in Irish terms, the gift of the gab. Consensus was **Phil Ward** did not need to kiss the stone – he already possessed the gift!

**"We could see where this best practice used in Ireland and France would add value at our facility," said Scott Bradford, Sr. Manager Production.**



Pictured L-R: Mike Kee, Tim Nickel, Chris Payne, Derrick McNeal, Phil Ward, Jonathon Newman, Scott Bradford, Delmar Carter, Tho Vo, and Andrea Choirier.

## France's Takt Time Management

**A**t the end of 2014, the French manufacturing plant launched a Kaizen project to eliminate non-value added activities. This initiative began a focus on takt time within the organization. Takt time is an adjustable time unit used in lean production to synchronize the rate of production with the rate of demand. Initially tried and tested in the Knee cell, the program has been implemented in the Stem, Head, and Cleaning/Marking cells, resulting in a 10% reduction in required production time. The program is now being expanded to all other manufacturing areas at the French plant, including quality control and packaging. 🚩



Julien Goeury, Numerical Control Lathe Operator and Programmer/Production Leader, tracks applicable metrics



# The Global Workday

**H**uman Resources (HR) is preparing to launch Workday Human Capital Management (HCM) globally by early Q3. This business initiative will allow approximately 1000 employees in 20 countries to experience improved visibility and accountability through Workday HCM and Performance Management. Workday is a leader in Software-as-a-Service enterprise solutions for global human resources and will enable HR to build worldwide talent, drive business growth, and unify the organization.

## Employee Benefits Include:

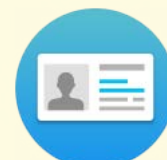
- Dramatic increase in manager and employee self-service capabilities
- Insight into our global workforce, including detailed analyses and worker profiles across regions
- Ability to view workforce data in a variety of reports and formats
- Global performance management including goal setting and reviews

More information and training opportunities will be announced soon. 📺

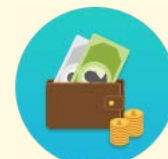
Any time



## workday® Launching Internationally



Personal  
Information



Pay



Benefits



Performance



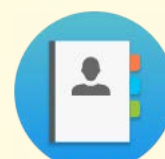
Career



Time Off



Favorites



Directory

# U.S. Health & Safety Training

**U**nder the U.S. Occupational Safety and Health Administration (OSHA) General Duty Clause, employers must provide every employee with a safe and hazard-free work environment. For some workplace hazards, OSHA sets specific training, re-training, and certification requirements. No matter how small or large a company is, workers in all fields of industry face workplace dangers that can threaten their health and safety. In some industries, the dangers can be evident. For others, the dangers may not be as obvious. An office or a lab may seem harmless, but poor ergonomics, slips, trips, and falls or chemical exposure can cause injuries and health problems that may hamper your ability to do your job or enjoy life. Because hazards are present in all types of industries, it's essential for companies to provide health and safety training for their workers and to update this knowledge on a regular basis.

Wright is no different; we are committed to sustaining a healthy and safe work environment for all employees. High standards in Environment, Health & Safety (EHS) are essential to ensure that our employees are prepared to protect themselves and their coworkers from any hazard present in the workplace.

We can often become immune and lethargic to safety requirements simply because we experience them day in and day out. As we go through the same routine every day we might take our health and safety for granted and see it as unimportant because we have "been doing it forever" without incident. This can result in accidents, injury, or even death due to unawareness of safety procedures that are designed to protect us. It is extremely important to constantly be reminded of not only the fact that safety requirements must be adhered to, but also WHY we need to be trained on them. The

EHS department at Wright has designed training curriculums to not only meet the requirements of OSHA, but also be tailored to specific job functions. Expect new trainings to be issued through WrightU to enhance your knowledge of proper workplace health and safety requirements throughout 2016. 🚩





# AUGMENT® Bone Graft

## RAPID ADOPTION UPDATE



**W**e are in full swing for 2016, performing ahead of AOP, receiving approval from 1800 facilities, successfully training 169 surgeons and seeing 229 new customers converted in Q1, with 43% of the new facilities coming on board in March. The momentum continues as the three highly skilled implementation teams are unveiling new programs to drive AUGMENT® Bone Graft launch success in this quarter through the introduction of ACCESS AUGMENT®, enhanced surgeon awareness and education. We will also begin to phase in our patient awareness and education platform.



**Access**  
AUGMENT® Bone Graft

**ACCESS AUGMENT® Bone Graft** is the blocking and tackling answer to current barriers to entry. The program will target top decile accounts for our pilot consignment program. With the success of these identified piloted targets we will implement the program in phases to each territory.

**Enhanced Surgeon Awareness and Education** In Q2 we will continue to drive targeted focus on this revolutionary product with additional faculty, new cases, and success stories integrated in the current robust medical education initiatives. First up this month, we will partner with AOFAS Advanced Foot & Ankle Course to present an AUGMENT® Bone Graft Industry Session April 29, 2016 in Cleveland, Ohio with Dr. Berlet as our esteemed speaker to continue to drive our efforts in effective surgeon awareness and education.

Immediately following, AUGMENT® Bone Graft will be among the lineup of world-class products discussed, debated, and presented through case based adult learning principles at the Advances in Foot and Ankle Course in San Francisco June 3-4, 2016 with Drs. Davis and Berlet as our esteemed speakers.

**Patient Awareness and Education** Our education platform will unveil this quarter. The program will begin with a heartfelt "Thank You" to the 414 patients who participated in the largest foot and ankle trial and will explain how their participation has moved technology forward. We will never know their faces or names, but recognize we owe them a sincere debt of gratitude in their efforts to bring this revolutionary

product to market.

For more information on ACCESS AUGMENT® or the AUGMENT® Bone Graft story please reach out to **Gene Bastnagel**, Product Manager II at [Gene.Bastnagel@wright.com](mailto:Gene.Bastnagel@wright.com). We all look forward to the next chapter in the AUGMENT® story and how each of you will contribute to that success! 📺





# Wright Alignment = Shared Success

**S**hared service departments consolidate business operations that are used by multiple parts of the same organization. They are accountable for delivering a suite of services to both the operating business units and the corporate functions.

## Benefits of a shared service model include:

- Economies of Scale – Lower Costs
- Agreed-Upon Service Levels
- Standardization of Processes – Best Practices
- Better Business Analytics

Marketing Communications and the Medical Education departments are two stellar shared service examples within Wright. Earlier this year, the U.S. legacy Tornier and U.S. legacy Wright Marketing Communications (MarCom) and Medical Education (MedEd) departments, merged to become shared services departments with one Leader/Team supporting both U.S. Upper and Lower Extremity Businesses led by **Cheryl Edwards**, VP of Medical Education and **Cara Lyons**, Sr. Director, Marketing Communications. Since merging, each team has been working to identify ways to leverage talent and resources to best support efficient operations, and is **ALIGNED** to serve the MedEd and MarCom needs across the entire U.S. organization.

Likewise, the Medical Education and Marketing Communications departments for International operate under the leadership of **David Evans**, Vice President International Medical Education and Training. The teams work together to leverage internal and external medical education and sales training programs, as well as marketing tools in all legacy Tornier and legacy Wright International locations with collaborators in various countries.



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In service to the global organization, the U.S. and International departments focus their efforts on the following initiatives:

## Medical Education:

- Compliance Documentation
- Surgeon Spend Reporting
- Surgeon Training (Mobile Labs, CITE Visits, Regional Labs, Academies, Master Courses, and other Surgeon Training)
- Exhibits & Sponsorships
- International Centers of Excellence Programs
- International Sales Training and Sales Effectiveness Training



## Marketing Communications:

- Brand Management
- Advertising
- Direct Marketing
- Public Relations
- e-Initiatives: Websites / SEO, SEM, e-newsletters, Social Media
- Video & Animation
- Digital Employee Communications



## International Key Contacts

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# Investor Relations THREE-PEAT!



Award winner  
US 2016

**W**right topped the charts for the third year running at the annual IR Magazine U.S. Awards, capturing the coveted Grand Prix for Best Overall Investor Relations (small cap company).

**Julie Tracy**, Sr. VP and Chief

Communications Officer, and **Julie Andrews**, VP Finance and Chief Accounting Officer, attended the ceremony in New York to accept the award on behalf of Wright. Julie Tracy said, "This is a terrific honor for Wright. Being a global leader on an upward path is an exciting story to tell. We have an incredible team, and I'm thrilled Wright was recognized by our analysts and investors for the third year in a row."

The winners of the IR Magazine Awards are identified by in-depth research and all publicly traded companies are eligible to be considered. The survey is the only one of its kind to go directly to the investment community, via a combination of an electronic survey and one-to-one telephone interviews, canvassing the opinions of over 400 analysts and investors throughout the U.S. 🚩



Julie Tracy (right) accepts the Grand Prix award for Wright.



Julie Andrews (left) and Julie Tracy (right) on the Red Carpet.



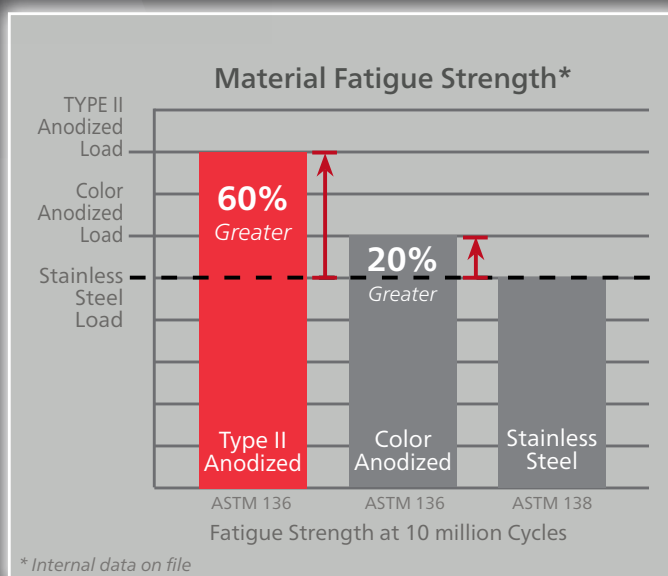
Announcement in Times Square – New York City.



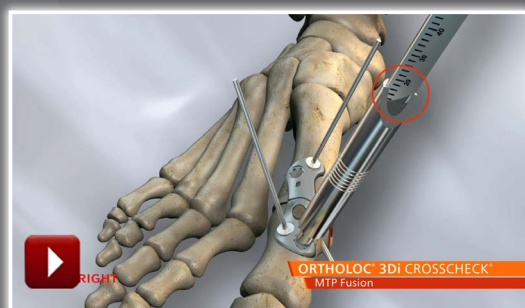
PRODUCT  
LAUNCHED

# ORTHOLOC® 3Di CROSSCHECK®

**O**RTHOLOC® 3Di CROSSCHECK® launched in the U.S. on April 18, 2016. The new modular addition to the ORTHOLOC® 3Di Foot Reconstruction platform expands surgical plating options while minimizing trays per procedure. Comprised of five uniquely designed Type II anodized plates and two key instruments, the ORTHOLOC® 3Di CROSSCHECK® Plating System provides dynamic, mechanical compression with its cross screw through the plate solution. Additional product information is available at [www.ortholoc.com](http://www.ortholoc.com). ORTHOLOC® 3Di CROSSCHECK® is scheduled to launch internationally in Canada during Q4 2016.



ORTHOLOC® 3Di CROSSCHECK  
MTP Fusion Surgical Technique Animation



ORTHOLOC® 3Di CROSSCHECK  
Lapidus Fusion Surgical Technique Animation



# Limited User Release for HAPY™ & EPYC™



## HAPY™ Pyrocarbon Sphere

In light of the long term experience and good results of pyrocarbon in the hand, wrist and elbow, pyrocarbon solutions for foot applications pose an innovative alternative to silicone implants or arthrodesis.

The HAPY™ pyrocarbon sphere offers solutions for both the hand and foot. Foot indications include:

- 1st MetaTarsoPhalangeal (MTP) hemi arthroplasty (revision of failed fusion or arthroplasty, 1st meta head necrosis, revision of previous Keller)

- 4th and 5th TarsoMetaTarsal (TMT) interposition implant
- lesser rays MTP hemi arthroplasty (Freiberg disease)

Since the first surgeries in 2010, 100 HAPY™ foot implants have been implanted as part of the Limited User Release (LUR) in select centers throughout France, the United Kingdom and Australia. 🇫🇷



## EPYC™ MetaTarsal (MT) Head Pyrocarbon Resurfacing Implant

A second pyrocarbon solution treats Hallux Rigidus. The EPYC™ MetaTarsal (MT) Head pyrocarbon resurfacing implant has two pegs to ensure stability on the MT head. Since the first surgeries in 2012, 50 EPYC™ MetaTarsal heads have been implanted as part of the Limited User Release in France, Norway and Australia.

With very encouraging results for both implants, Wright will increase the LUR surgeon base for both, provide more HAPY™ kits and is considering submission of a 510(k) for both product lines. 🇫🇷



# NEW LATITUDE EV™ Instrumentation

**N**ew LATITUDE EV™ Instrumentation sets are being deployed to all International countries where elbow arthroplasty has been approved. The new instrumentation sets replace the legacy LATITUDE™ Instrumentation sets and offer the following advantages:

- All steps have been highly simplified. Surgeons and Nurses have a clear and straight forward understanding of the use of all jigs at first sight.
- Humeral and Ulnar preparation is much quicker and more precise. Jigs have been designed to integrate all steps of the legacy set in one and the assemblies required with the legacy set are no longer necessary.
- NEW radial head resection jig! Managing overstuffing of the radial head component has always been challenging. Latitude EV™ proposes a brand new jig that resects the radius with precision and deals with the correct implant positioning.
- Long stems are part of the set. The revision market is significant and our large offer of long stems provides a great opportunity to compete in this market.



# INFINITY<sup>®</sup>

## Total Ankle Replacement



*“The INFINITY<sup>®</sup> Total Ankle System has allowed me to get back a part of my life that I thought I lost . . . I am back to where I was before this whole ordeal started.”*

The human ankle is a joint that acts much like a hinge. As we age, an ankle's function can be affected negatively by osteo- or rheumatoid arthritis, causing pain and reduced mobility. An ankle can also be damaged by a traumatic event, such as a motorcycle accident, or perhaps a sports injury which results in post-traumatic arthritis in the joint.

Wright's INFINITY<sup>®</sup> Total Ankle Replacement was designed to address these conditions and is intended to give patients limited mobility by reducing pain, restoring alignment, and replacing the flexion and extension movement in the ankle joint. It is indicated for patients with ankle joints damaged by severe arthritis or a failed, previous ankle surgery.

Jim P's patient story details the impact of more than three decades of distance running and repeated ankle injuries. As his condition deteriorated, he was forced to quit his physically demanding activities and found the normal day-to-day increasingly difficult. After receiving an INFINITY<sup>®</sup> Total Ankle Replacement, Jim's agonizing pain was all but gone. 🏆

Read Jim's complete story at <http://www.myankle.com/jim-p/>



These results are specific to this individual only. Individual results and activity levels after surgery vary and depend on many factors including age, weight and prior activity level. There are risks and recovery times associated with surgery and there are certain individuals who should not undergo surgery.



# Here's the Scoop on the EAC

**T**he Employee Activities Committee (EAC) is a global program consisting of volunteers throughout the organization who enable high levels of employee engagement through rewarding activities, programs, and services. EAC members reflect the demographical, functional and organizational diversity of Wright. The number of EAC members varies per location but a designated Location Sponsor exists at each to spearhead activities.

## Roll of the Location Sponsor:

- Oversees global and site-specific activities
- Promotes the EAC program
- Coordinates calendars
- Manages budgets
- Attends monthly sponsor meetings
- Manages EAC members and site meetings

Examples of programs sponsored by the global Employee Activities Committee include annual company picnics, wellness initiatives, community events, and corporate holiday events. The EAC looks forward to communicating an annual global activities calendar and welcomes both new and veteran members focused on elevating employee engagement during 2016.

The EAC likes feedback. If you have comments, questions, ideas, or are enthusiastic and willing to help or plan sponsored events,

please contact your location sponsor or **Jessica Kelly**, Employee Experience Manager, at [jessica.kelly@wright.com](mailto:jessica.kelly@wright.com). 🇺🇸



## EAC Designated Locations and Location Sponsors



Memphis  
**Jessica Kelly**  
*Employee Experience Manager*



Memphis  
**Erica White**  
*HR Specialist*



Bloomington  
**Hannah Peterson**  
*HR Specialist*



Arlington  
**Carol Land**  
*Sr. Master Production Scheduler*



Franklin  
**Kathy Utley**  
*Executive Assistant*



Warsaw  
**Erica Lehman**  
*Administrative Assistant*



France  
**Christine Revillon**  
*Office Manager*



Ireland  
**Michelle Rahill**  
*HR Specialist*

U.S. Sales/HUBS/Remote  
TBD

International Sales/Remote  
TBD

# Welcome! New employees



**Erich Duff**  
DISTRIBUTION &  
OPERATIONS SUPERVISOR  
2/1/2016  
Canada



**Andressa Ignacio**  
ADMINISTRATIVE  
ANALYST  
3/1/2016  
Brazil



**Frank Schaefer**  
DIRECTOR,  
CLUSTER DACH  
3/1/2016  
Switzerland



**Ben Swanton**  
WAREHOUSE  
OPERATIVE  
3/4/2016  
United Kingdom



**Gerry Bernabe**  
CORPORATE SALES  
REPRESENTATIVE  
3/7/2016  
Washington



**Christopher Canty Jr.**  
DELIVERY SPECIALIST  
3/7/2016  
Atlanta GA



**Belinda Christmas**  
LOWER EXTREMITY  
PRODUCT SPECIALIST  
3/7/2016  
Australia



**Stan Gregovich**  
DELIVERY SPECIALIST  
3/7/2016  
Detroit MI



**Randy Peterfeso**  
MANAGER QUALITY  
SYSTEMS  
3/7/2016  
Bloomington MN



**Pauline Vial**  
COMPUTER DESIGNER  
3/7/2016  
Montbonnot France



**Madeline Bushby**  
ASSOCIATE PRODUCT  
SPECIALIST  
3/10/2016  
Australia



**Sheryl Dote**  
PAYROLL SPECIALIST  
3/14/2016  
Memphis TN



**Yan Gao**  
GLOBAL SUPPLY  
CHAIN ANALYST  
3/14/2016  
Memphis TN



**Ronnie Gray**  
DELIVERY SPECIALIST  
3/14/2016  
Phoenix AZ



**Katherine Elizabeth  
Quaschnick**  
MEETING PLANNER  
3/14/2016  
Bloomington MN



**Amit Kumar Roy**  
GLOBAL SUPPLY  
CHAIN ANALYST  
3/14/2016  
Memphis TN



**Brian Schauer**  
ASSOCIATE SALES  
REPRESENTATIVE  
3/14/2016  
Arizona



**Michael Sosa**  
MATERIALS HANDLER  
3/14/2016  
Bloomington MN



**Laura Stroup**  
SEC REPORTING AND  
CONTROL SPECIALIST  
3/14/2016  
Memphis TN



**Thomas  
Scheuffelhut**  
WAREHOUSE ASSISTANT  
3/15/2016  
Germany



**Dominique Coussy**  
MANUFACTURING  
SUPERVISOR  
3/21/2016  
Montbonnot France



**Nathan Reiden**  
MANAGER REGULATORY  
AFFAIRS, QUALITY &  
REIMBURSEMENT  
3/21/2016  
Australia



**Amy Taylor**  
PROCUREMENT  
SPECIALIST I  
3/21/2016  
Franklin TN



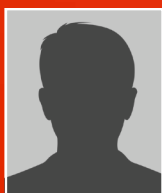
**Kristen Fabiano**  
CORPORATE SALES  
REPRESENTATIVE  
3/28/2016  
Michigan



**Mariah Nicole  
Johnson**  
SALES INTERN  
3/28/2016  
Memphis TN



**Melissa Medina**  
GLOBAL DEMAND  
PLANNING MANAGER  
3/28/2016  
Memphis TN



**Aaron Miller**  
ASSOCIATE SALES  
REPRESENTATIVE  
3/28/2016  
Michigan



**David Partridge**  
CORPORATE SALES  
REPRESENTATIVE  
3/28/2016  
Alabama



**Dennis Spencer**  
CORPORATE SALES  
REPRESENTATIVE  
3/28/2016  
Michigan



**Christopher  
Waxweiler**  
MANAGER  
DISTRICT SALES  
3/28/2016  
Michigan



*Remember the HPMS Employee Survey is due April 30, 2016!*

## Coming in May:

Don't Miss the WMGI Q1 2016  
Earnings Conference Call

May 4, 2016 at 3:30pm CT

*Click here for webcast*

Q1 2016 State of the Company Employee Meeting

May 5, 2016 at 10:00am CT

Watch for the May Wright Now  
and its Employee Focus!



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